

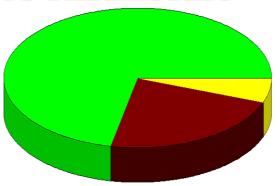


## **Our Impact**

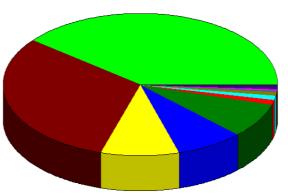
Hero Labradors provides puppies at absolutely no cost to recipient organizations and occasionally to experienced and vetted individual recipients for self-training through a nonprofit training organization. Our work is the result of a deep commitment to the populations we serve—the men and women who volunteered to put the needs of others before their own needs: the wounded Veteran, the Police Officer, the Firefighter, the Emergency Medical Technician injured in the line of duty, and the phenomenal organizations that are working to provide them with highly-trained service dogs.

- Expansion to 6 dogs in our breeding program
- 16 Pups produced in 2018
- 8 Pups delivered to Service Dog training programs or individual trainers (and 14 more in early 2019!)
- Over 4,000 miles driven to the Vet and delivering our pups to training programs across the country.
- Over 4400 pounds of dog and puppy food consumed since 2016

## **2018 Financials**



| 43400 · Direct Public Support   | 71.83%      |
|---------------------------------|-------------|
| 44800 · Indirect Public Support | 22.68       |
| 49900 · Uncategorized Income    | 5.49        |
| Total                           | \$43,200.35 |



| 2 · Veterinary                   | 39.46%     |
|----------------------------------|------------|
| 4 · Kennel Supplies and Equipmen | t 31.09    |
| 5 · Marketing Materials          | 9.30       |
| 3 · Dog Food                     | 8.04       |
| 8 · Van fuel and maintenance     | 8.01       |
| 68300 · Travel and Meetings      | 1.22       |
| 10 · AKC registrations           | 0.96       |
| ■ 60900 · Business Expenses      | 0.85       |
| 6 · Service Fee                  | 0.46       |
| 65000 · Operations               | 0.33       |
| 7 · Shipping                     | 0.28       |
| Total                            | £44.00E.00 |

|       | <b>8 Financials</b>                     | Unclassified | TOTAL    |
|-------|---|--------------|----------|
| Ordin | nary Income/Expense                     |              |          |
| ll l  | ncome                                   |              |          |
|       | 43400 · Direct Public Support           |              |          |
|       | 43450 · Individ, Business Contributions | 16,359.47    | 16,359.4 |
|       | 43400 · Direct Public Support - Other   | 14,672.25    | 14,672.2 |
|       | Total 43400 · Direct Public Support     | 31,031.72    | 31,031.7 |
|       | 44800 · Indirect Public Support         | 9,797.80     | 9,797.8  |
|       | 49900 · Uncategorized Income            | 2,370.83     | 2,370.8  |
| Т     | Total Income                            | 43,200.35    | 43,200.3 |
| E     | Expense                                 |              |          |
|       | 10 · AKC registrations                  | 401.00       | 401.0    |
|       | 2 · Veterinary                          | 16,528.46    | 16,528.4 |
|       | 3 · Dog Food                            | 3,368.33     | 3,368.3  |
|       | 4 · Kennel Supplies and Equipment       | 13,023.04    | 13,023.0 |
|       | 5 · Marketing Materials                 | 3,894.31     | 3,894.3  |
|       | 6 · Service Fee                         | 192.39       | 192.3    |
|       | 60900 · Business Expenses               | 357.00       | 357.0    |
|       | 65000 · Operations                      |              |          |
|       | 65020 · Postage, Mailing Service        | 138.10       | 138.     |
|       | Total 65000 · Operations                | 138.10       | 138.     |
|       | 68300 · Travel and Meetings             | 509.60       | 509.6    |
|       | 7 · Shipping                            | 119.12       | 119.     |
|       | 8 · Van fuel and maintenance            | 3,353.87     | 3,353.8  |
| Т     | Total Expense                           | 41,885.22    | 41,885.2 |
| Net C | Ordinary Income                         | 1,315.13     | 1,315.1  |
| Incor | me                                      | 1,315.13     | 1,315.1  |



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Major, US Army, Retired
Founder and President
Disabled Veteran

Carren Ziegenfuss CFO, Executive VP Disabled Veteran

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